

DISCOVER THE POWER OF IEC MEMBERSHIP

ENERGIZE YOUR BUSINESS WITH IEC

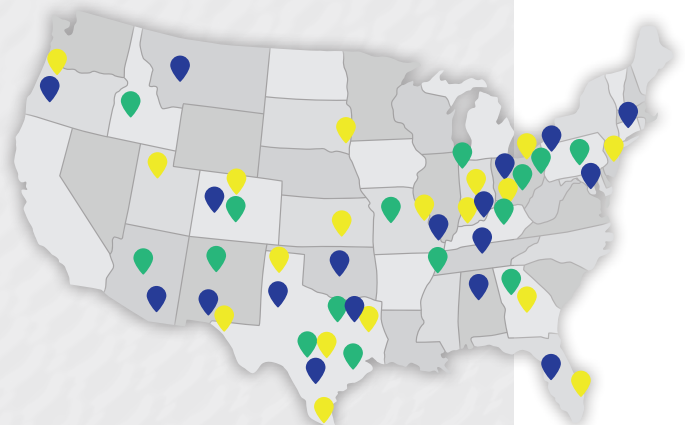
IEC is a merit shop electrical and systems contractor's trade association. Our core focus is to increase the professionalism of our industry. Through increased educational standards and training, we are dedicated to fostering a positive business climate for all IEC Contractor Members. We offer professional development opportunities, code and safety representation, emerging trends, and multiple conferences throughout the year. If you would like to *ENERGIZE YOUR BUSINESS* and help the industry grow, we encourage you to join our efforts to strengthen the electrical construction industry.

There are 51 independent chapters within the Independent Electrical Contractors Association. Each chapter works with local electrical and low voltage contractors to assist in the development of their businesses by networking with contractors just like you. We also provide a four-year apprenticeship program approved by the U.S. Department of Labor with nearly 14,000 apprentices throughout the nation. Our IEC National office offers opportunities for networking across the nation with forum groups and national meetings designed to help your business grow.

#WEAREIEC

"I found being involved in my local chapter and at the National level has made me the business person I am today. As a volunteer, you think you are serving to support IEC improve the electrical industry but, serving is the best education you can get as a business person. Volunteering and attending IEC events, you are around likeminded business owners, managers and contractors who share experiences, making it easy to learn what is best for your company and grow as a business person. IEC's apprenticeship program developed me into a professional electrician, but being involved with IEC has developed me as a business professional."

TROY CORRIGAN, CORRIGAN ELECTRIC



MEMBERSHIP BENEFITS



INDEPENDENT
ELECTRICAL
CONTRACTORS

TRAINING, MANAGEMENT EDUCATION & WORKFORCE DEVELOPMENT

- World-class, four-year Electrical Apprenticeship Program to develop qualified and productive employees. The program is registered through the U.S. Department of Labor.
- Through the apprenticeship program, up to 41 college credit hours are available through the American Council on Education.
- The myelectriccareer.com website drives thousands of new workers into the electrical and systems contracting industry each year.
- Cutting-edge management education sessions at the IEC Convention & Expo and the IEC Business Summit.
- Learn with IEC webinars on the latest topics impacting electrical contracting businesses.

IEC OUTREACH AND ENGAGEMENT

- IEC forums meet across the U.S. and enable groups of non-competing contractors to share best practices confidentially.
- Leadership development through participation on national committees allows you to provide input on IEC's strategic plan.

CODE & SAFETY INFORMATION & REPRESENTATION

- Safety Manual for all new members (a \$150 value).
- IEC represents the industry in development of the National Electrical Code (NEC); National Electrical Safety Code; NFPA 70E Electrical Safety in the Workplace, NEMA, UL, and various regional and national building code conferences.

INDUSTRY PARTNERS & MEMBER DISCOUNT PROGRAMS

- Save money on the The Home Depot Member Incentive Program: Members receive 2% cash back on annual purchases by enrolling in this program.
- Decrease expenses on services including Enterprise Fleet Management; TSYS credit card processing; simPRO business management software, and more.

COMMUNICATION TOOLS

- Learn about merging trends through IEC *Insights* magazine.
- Connect with the IEC online member directory which enables members and users to locate IEC contractors, manufacturers, and suppliers.
- Receive electronic newsletters such as IECX and Capitol Connection that keep you current on industry- related issues.
- Members-only access to the IEC National Website provides valuable safety resource information and a variety of powerful tools to enhance your productivity and profitability.

SPECIAL EVENTS

- Grow your business with IEC Convention & Expo which provides opportunities for 1,000s of industry professionals to share ideas, analyze industry trends, and attend management & industry-related programs. Receive recognition for excellent work through the IEC National Awards programs during the Convention.
- Engage at the IEC Policy Conference (Washington, D.C.) which provides members with a direct voice to law makers on legislative and regulatory issues that affect your business and the greater electrical industry.
- Enhance your strength at IEC Business Summit. Engage in educational programs for electrical contractors on business strategies and economic forecasts, and take part in setting the strategic direction of IEC.

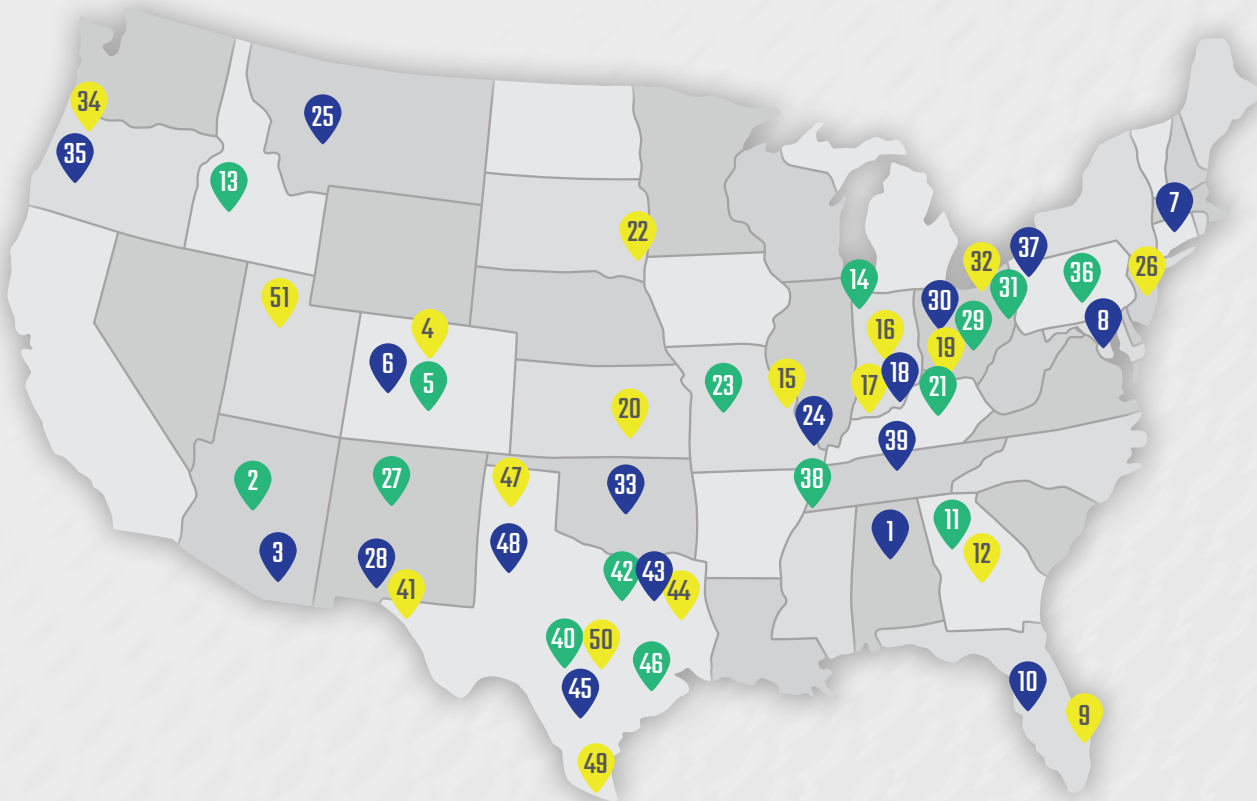
PUBLIC RELATIONS & FEDERAL GOVERNMENT ADVOCACY

- Gain knowledge of the issues affecting the merit shop electrical contracting industry, like labor relations, workforce development, and more.
- Raise awareness of merit shop issues by participating in the Political Education Fund (PEF) and PRIDE PAC.
- Keep informed on legislative and regulatory topics that affect the merit shop industry.

IEC CHAPTER MAP



INDEPENDENT
ELECTRICAL
CONTRACTORS



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|---------------------------------------------------------------|----------------------------------------------------------------------------|------------------------------------------------------------------|--------------------------------------------------------------------|--------------------------------------------------------------------|
| 1. Central Alabama IEC
Birmingham, Alabama | 12. IEC Georgia
Atlanta, Georgia | 22. IEC Dakotas
Sioux Falls, South Dakota | 32. IEC Northern Ohio
Lakewood, Ohio | 42. IEC Fort Worth/
Tarrant County
Fort Worth, Texas |
| 2. IECA of Arizona
Tempe, Arizona | 13. IEC of Idaho
Boise, Idaho | 23. IEC of Central Missouri
Sedalia, Missouri | 33. IEC-OKC
Oklahoma City, Oklahoma | 43. IEC Dallas
Irving, Texas |
| 3. IEC Southern Arizona
Tucson, Arizona | 14. Midwest IEC
Crown Point, Indiana | 24. IEC of Southeast Missouri
Cape Girardeau, Missouri | 34. IEC of Oregon
Tigard, Oregon | 44. IEC of East Texas
Tyler, Texas |
| 4. IEC Rocky Mountain
Denver, Colorado | 15. IEC Greater St. Louis
Chesterfield, Missouri | 25. IEC of Montana
Helena, Montana | 35. Mid-Oregon IEC
Eugene, Oregon | 45. IEC San Antonio
San Antonio, Texas |
| 5. IEC Southern Colorado
Colorado Springs, Colorado | 16. Central Indiana IEC
Indianapolis, Indiana | 26. New Jersey IEC
Cranford, New Jersey | 36. Central Pennsylvania IEC
Mechanicsburg, Pennsylvania | 46. IEC Texas Gulf Coast
Houston, Texas |
| 6. Western Colorado IEC
Glenwood Springs, Colorado | 17. IEC Southern Indiana –
Evansville
Evansville, Indiana | 27. Northern New Mexico IEC
Albuquerque, New Mexico | 37. IEC of Northwest Pennsylvania
Erie, Pennsylvania | 47. IEC of the Texas
Panhandle
Amarillo, Texas |
| 7. IEC New England
Rocky Hill, Connecticut | 18. IEC Kentucky &
Southern Indiana
Louisville, Kentucky | 28. Southern New Mexico IEC
Las Cruces, New Mexico | 38. Mid-South IEC
Memphis, Tennessee | 48. Lubbock IEC
Lubbock, Texas |
| 8. IEC Chesapeake
Laurel, Maryland | 19. IEC of Greater Cincinnati
Cincinnati, Ohio | 29. Central Ohio AEC-IEC
Columbus, Ohio | 39. IEC Middle Tennessee
Nashville, Tennessee | 49. Rio Grande Valley IEC
Harlingen, Texas |
| 9. IEC Florida East Coast
West Palm Beach, Florida | 20. Wichita IEC
Wichita, Kansas | 30. MECA IEC of Dayton
Dayton, Ohio | 40. CenTex IEC
Austin, Texas | 50. IEC of Texas
Austin, Texas |
| 10. IEC Florida West Coast
Clearwater, Florida | 21. IEC of the Bluegrass
Lexington, Kentucky | 31. IEC Western Reserve
Youngstown, Ohio | 41. El Paso IEC
El Paso, Texas | 51. IEC of Utah
Midvale, Utah |
| 11. IEC Atlanta
Atlanta, Georgia | | | | |