

DISCOVER THE POWER OF IEC MEMBERSHIP

ENERGIZE YOUR BUSINESS WITH IEC

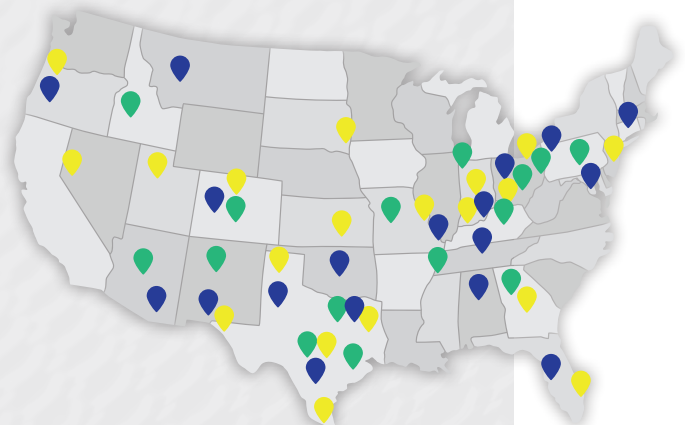
IEC is a merit shop electrical and systems contractor's trade association. Our core focus is to increase the professionalism of our industry. Through increased educational standards and training, we are dedicated to fostering a positive business climate for all IEC Contractor Members. We offer professional development opportunities, code and safety representation, emerging trends, and multiple conferences throughout the year. If you would like to *ENERGIZE YOUR BUSINESS* and help the industry grow, we encourage you to join our efforts to strengthen the electrical construction industry.

There are 52 independent chapters within the Independent Electrical Contractors Association. Each chapter works with local electrical and low voltage contractors to assist in the development of their businesses by networking with contractors just like you. We also provide a four-year apprenticeship program approved by the U.S. Department of Labor with nearly 14,000 apprentices throughout the nation. Our IEC National office offers opportunities for networking across the nation with forum groups and national meetings designed to help your business grow.

#WEAREIEC

"I found being involved in my local chapter and at the National level has made me the business person I am today. As a volunteer, you think you are serving to support IEC improve the electrical industry but, serving is the best education you can get as a business person. Volunteering and attending IEC events, you are around likeminded business owners, managers and contractors who share experiences, making it easy to learn what is best for your company and grow as a business person. IEC's apprenticeship program developed me into a professional electrician, but being involved with IEC has developed me as a business professional."

TROY CORRIGAN, CORRIGAN ELECTRIC



MEMBERSHIP BENEFITS



INDEPENDENT
ELECTRICAL
CONTRACTORS

TRAINING, MANAGEMENT EDUCATION & WORKFORCE DEVELOPMENT

- World-class, four-year Electrical Apprenticeship Program to develop qualified and productive employees. The program is registered through the U.S. Department of Labor.
- Through the apprenticeship program, up to 46 college credit hours are available through the American Council on Education.
- The myelectriccareer.com website drives thousands of new workers into the electrical and systems contracting industry each year.
- Cutting-edge management education sessions at the IEC Convention & Expo and the IEC Business Summit.
- Learn with IEC webinars on the latest topics impacting electrical contracting businesses.

IEC OUTREACH AND ENGAGEMENT

- IEC forums meet across the U.S. and enable groups of non-competing contractors to share best practices confidentially.
- Leadership development through participation on national committees allows you to provide input on IEC's strategic plan.

CODE & SAFETY INFORMATION & REPRESENTATION

- Safety Manual for all new members (a \$150 value).
- IEC represents the industry in development of the National Electrical Code (NEC); National Electrical Safety Code; NFPA 70E Electrical Safety in the Workplace, NEMA, UL, and various regional and national building code conferences.

INDUSTRY PARTNERS & MEMBER DISCOUNT PROGRAMS

- Save money on the The Home Depot Member Incentive Program: Members receive 2% cash back on annual purchases by enrolling in this program.
- Decrease expenses on services including Enterprise Fleet Management; TSYS credit card processing; simPRO business management software, and more.

COMMUNICATION TOOLS

- Learn about merging trends through IEC *Insights* magazine.
- Connect with the IEC online member directory which enables members and users to locate IEC contractors, manufacturers, and suppliers.
- Receive electronic newsletters such as IECX and Capitol Connection that keep you current on industry- related issues.
- Members-only access to the IEC National Website provides valuable safety resource information and a variety of powerful tools to enhance your productivity and profitability.

SPECIAL EVENTS

- Grow your business with IEC Convention & Expo which provides opportunities for 1,000s of industry professionals to share ideas, analyze industry trends, and attend management & industry-related programs. Receive recognition for excellent work through the IEC National Awards programs during the Convention.
- Engage at the IEC Policy Conference (Washington, D.C.) which provides members with a direct voice to law makers on legislative and regulatory issues that affect your business and the greater electrical industry.
- Enhance your strength at IEC Business Summit. Engage in educational programs for electrical contractors on business strategies and economic forecasts, and take part in setting the strategic direction of IEC.

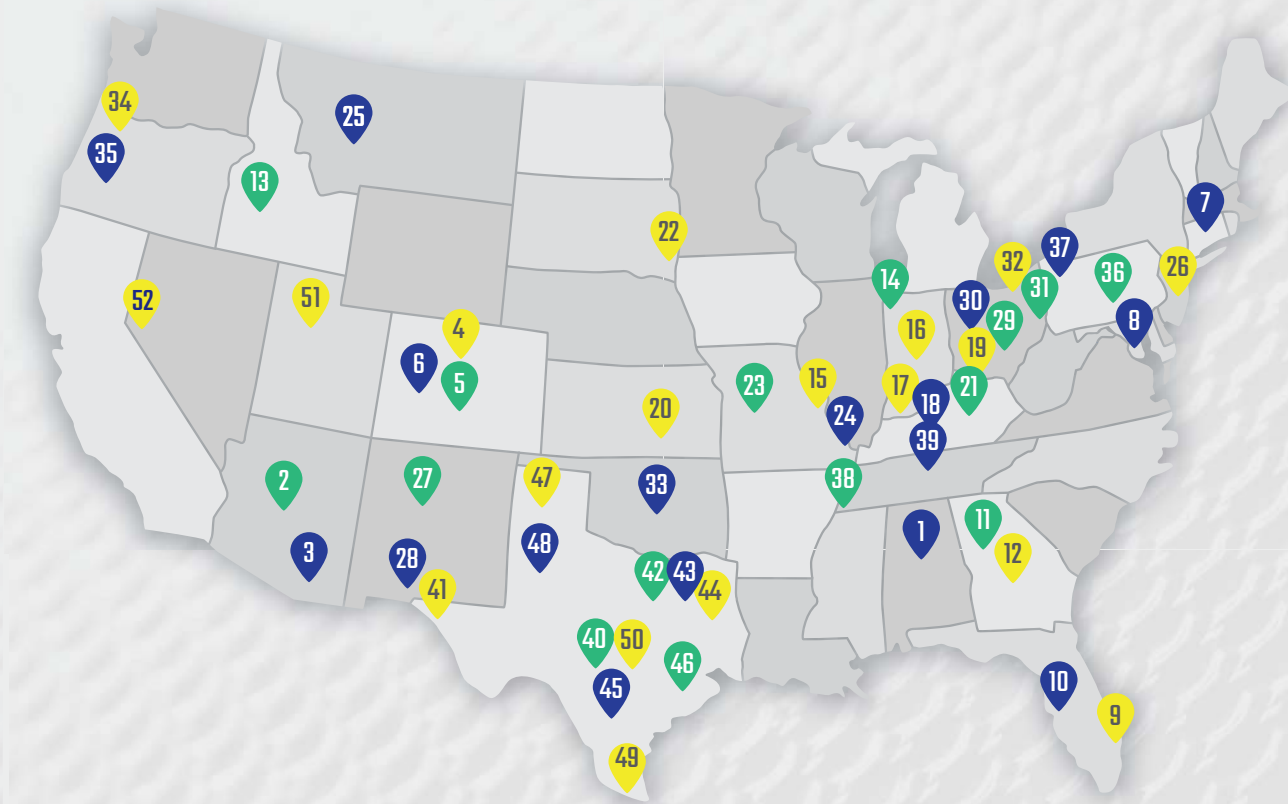
PUBLIC RELATIONS & FEDERAL GOVERNMENT ADVOCACY

- Gain knowledge of the issues affecting the merit shop electrical contracting industry, like labor relations, workforce development, and more.
- Raise awareness of merit shop issues by participating in the Political Education Fund (PEF) and PRIDE PAC.
- Keep informed on legislative and regulatory topics that affect the merit shop industry.

IEC CHAPTER MAP



INDEPENDENT
ELECTRICAL
CONTRACTORS



1. Central Alabama IEC

Birmingham, Alabama

2. IECA of Arizona

Tempe, Arizona

3. IEC Southern Arizona

Tucson, Arizona

4. IEC Rocky Mountain

Denver, Colorado

5. IEC Southern Colorado

Colorado Springs, Colorado

6. Western Colorado IEC

Glenwood Springs, Colorado

7. IEC New England

Rocky Hill, Connecticut

8. IEC Chesapeake

Laurel, Maryland

9. IEC Florida East Coast

West Palm Beach, Florida

10. IEC Florida West Coast

Clearwater, Florida

11. IEC Atlanta

Atlanta, Georgia

12. IEC Georgia

Atlanta, Georgia

13. IEC of Idaho

Boise, Idaho

14. Midwest IEC

Cedar Lake, Indiana

15. IEC Greater St. Louis

Chesterfield, Missouri

16. IEC Indy

Indianapolis, Indiana

17. IEC Southern Indiana

Evansville, Indiana

18. IEC Kentucky & Southern Indiana

Louisville, Kentucky

19. IEC of Greater Cincinnati

Cincinnati, Ohio

20. IEC Wichita

Wichita, Kansas

21. IEC of the Bluegrass

Lexington, Kentucky

22. IEC Dakotas

Sioux Falls, South Dakota

23. Central Missouri IEC

Sedalia, Missouri

24. IEC of Southeast Missouri

Cape Girardeau, Missouri

25. Montana IEC

Helena, Montana

26. New Jersey IEC

Cranford, New Jersey

27. Northern New Mexico IEC

Albuquerque, New Mexico

28. Southern New Mexico IEC

Las Cruces, New Mexico

29. IEC Central Ohio

Columbus, Ohio

30. IEC Dayton

Dayton, Ohio

31. IEC Western Reserve

Youngstown, Ohio

32. IEC Northern Ohio

Lakewood, Ohio

33. IEC-OKC

Oklahoma City, Oklahoma

34. IEC of Oregon

Tigard, Oregon

35. Mid-Oregon IEC

Eugene, Oregon

36. Central Pennsylvania IEC

Mechanicsburg, Pennsylvania

37. IEC of Northwest Pennsylvania

Erie, Pennsylvania

38. Mid-South IEC

Memphis, Tennessee

39. IEC Middle Tennessee

Nashville, Tennessee

40. CenTex IEC

Austin, Texas

41. IEC El Paso

El Paso, Texas

42. IEC Fort Worth/Tarrant County

Fort Worth, Texas

43. IEC Dallas

Irving, Texas

44. IEC of East Texas

Tyler, Texas

45. IEC San Antonio

San Antonio, Texas

46. IEC Texas Gulf Coast

Houston, Texas

47. IEC of the Texas Panhandle

Amarillo, Texas

48. Lubbock IEC

Lubbock, Texas

49. Rio Grande Valley IEC

Harlingen, Texas

50. IEC of Texas

Austin, Texas

51. IEC of Utah

Midvale, Utah

52. Northern Nevada IEC

Carson City, Nevada