



**Independent Electrical  
Contractors**

## IEC FORUM PROGRAM

### Contractor Data / Company Profile

for principals of electrical contracting companies  
who wish to join an IEC Forum

Date Submitted: \_\_\_\_\_ Current or Previous Forum Group Membership? Yes No

Name: \_\_\_\_\_ Age: \_\_\_\_\_ Title: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Cell: \_\_\_\_\_

Email: \_\_\_\_\_ Website: \_\_\_\_\_

Year Company Founded: \_\_\_\_\_ Individual Years with Company: \_\_\_\_\_ Years in Construction: \_\_\_\_\_

Organization Type: Corporation Partnership Sole Proprietor Other \_\_\_\_\_

Number of Employees: Office \_\_\_\_\_ Field Electrical \_\_\_\_\_ Other \_\_\_\_\_

Vehicles: Service \_\_\_\_\_ Van/Pickup \_\_\_\_\_ Bucket \_\_\_\_\_ Other \_\_\_\_\_

Scope of Work %: Industrial \_\_\_\_\_ Commercial \_\_\_\_\_ Residential \_\_\_\_\_ Service \_\_\_\_\_ Other \_\_\_\_\_

Specialties: \_\_\_\_\_

Describe Ownership: \_\_\_\_\_

Market Geographic Area: \_\_\_\_\_

Annual Sales Volume: 2020 Budget \_\_\_\_\_ 2017 \_\_\_\_\_ 2018 \_\_\_\_\_ 2019 \_\_\_\_\_

Percentage Net Profit: 2020 Budget \_\_\_\_\_ 2017 \_\_\_\_\_ 2018 \_\_\_\_\_ 2019 \_\_\_\_\_

IEC Chapter: \_\_\_\_\_ Participate in IEC National Meetings? Yes No

Chapter Committee or Board Member? Yes No IEC National Committee or Board Member? Yes No

Do you own any other business? Yes No If yes – type of business? \_\_\_\_\_

Have you ever been convicted of a felony? Yes No Have you declared bankruptcy? Yes No

What licenses does your company hold or its employees:

Electrical Contractor Masters License: State \_\_\_\_\_ City Municipality \_\_\_\_\_

General Contractor/Builder License: State \_\_\_\_\_ City Municipality \_\_\_\_\_

Mechanical/HVAC: State \_\_\_\_\_ City Municipality \_\_\_\_\_

Other Trade: \_\_\_\_\_ State \_\_\_\_\_ City Municipality \_\_\_\_\_

Other Licenses (Engineering, CPA, LEED, NAPCEP, Architect, etc.) \_\_\_\_\_



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List associations which you currently hold membership: \_\_\_\_\_

\_\_\_\_\_

List education and degrees (high school diploma or GED, Bachelor's, Master's, Doctorate): \_\_\_\_\_

\_\_\_\_\_

List vocational training and emphasis of study: \_\_\_\_\_

\_\_\_\_\_

Why do you want to join a forum group? \_\_\_\_\_

\_\_\_\_\_

What are your strengths and what will you bring to the group? \_\_\_\_\_

\_\_\_\_\_

Are you willing to be open with the group about your business? Open means holding back nothing. Forum group members share everything about their business: financials, business practices, business structure, best practices, etc.?      Yes      No

Are you willing to make the investment of time and money to be an active participant in the group? Typically groups meet 2 to 3 times per year. Investment includes travel cost, hotels, meals and sharing in the meeting cost (regardless of your attendance).      Yes      No

Comments \_\_\_\_\_

\_\_\_\_\_

Any other information that you wish to share or feel may provide a better insight into yourself and your business:

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Send Completed Form To: Fax: 703-549-7448; E-mail: [info@ieci.org](mailto:info@ieci.org)