

MEMBERSHIP BENEFITS



INDEPENDENT
ELECTRICAL
CONTRACTORS

TRAINING, MANAGEMENT EDUCATION & WORKFORCE DEVELOPMENT

- World-class, four-year Electrical Apprenticeship Program to develop qualified and productive employees. The program is registered through the U.S. Department of Labor.
- Through the apprenticeship program, up to 41 college credit hours are available through the American Council on Education.
- The myelectriccareer.com website drives thousands of new workers into the electrical and systems contracting industry each year.
- Cutting-edge management education sessions at the IEC Convention & Expo and the IEC Business Summit.
- Learn with IEC webinars on the latest topics impacting electrical contracting businesses.

IEC OUTREACH AND ENGAGEMENT

- IEC forums meet across the U.S. and enable groups of non-competing contractors to share best practices confidentially.
- Leadership development through participation on national committees allows you to provide input on IEC's strategic plan.

CODE & SAFETY INFORMATION & REPRESENTATION

- Safety Manual for all new members (a \$150 value).
- IEC represents the industry in development of the National Electrical Code (NEC); National Electrical Safety Code; NFPA 70E Electrical Safety in the Workplace, NEMA, UL, and various regional and national building code conferences.

INDUSTRY PARTNERS & MEMBER DISCOUNT PROGRAMS

- Save money on the The Home Depot Member Incentive Program: Members receive 2% cash back on annual purchases by enrolling in this program.
- Decrease expenses on services including Enterprise Fleet Management; TSYS credit card processing; simPRO business management software, and more.

COMMUNICATION TOOLS

- Learn about merging trends through IEC *Insights* magazine.
- Connect with the IEC online member directory which enables members and users to locate IEC contractors, manufacturers, and suppliers.
- Receive electronic newsletters such as IECX and Capitol Connection that keep you current on industry- related issues.
- Members-only access to the IEC National Website provides valuable safety resource information and a variety of powerful tools to enhance your productivity and profitability.

SPECIAL EVENTS

- Grow your business with IEC Convention & Expo which provides opportunities for 1,000s of industry professionals to share ideas, analyze industry trends, and attend management & industry-related programs. Receive recognition for excellent work through the IEC National Awards programs during the Convention.
- Engage at the IEC Policy Conference (Washington, D.C.) which provides members with a direct voice to law makers on legislative and regulatory issues that affect your business and the greater electrical industry.
- Enhance your strength at IEC Business Summit. Engage in educational programs for electrical contractors on business strategies and economic forecasts, and take part in setting the strategic direction of IEC.

PUBLIC RELATIONS & FEDERAL GOVERNMENT ADVOCACY

- Gain knowledge of the issues affecting the merit shop electrical contracting industry, like labor relations, workforce development, and more.
- Raise awareness of merit shop issues by participating in the Political Education Fund (PEF) and PRIDE PAC.
- Keep informed on legislative and regulatory topics that affect the merit shop industry.