



2017 Completion Certificate Request Form for Continuing Education Credit

CONTINUING EDUCATION: Most Code-related or other technical instruction at IECCon will qualify for CE credits toward license renewal. However, business-related sessions will likely not qualify. Please submit this form to Lysa Egly at legly@ieci.org and you will receive an attendance certificate for all attended sessions, which can then be submitted to your local licensing authority. Certificates will be mailed by December 15.

SEND ME AN ATTENDANCE CERTIFICATE FOR THE SESSIONS MARKED BELOW. PLEASE PRINT CLEARLY.

Name: _____

Address: _____

Email: _____

Please mark the education session(s) below that you attended.

Thursday, October 26

8:00 am – 9:00 am

60 mins	Achieve Loyal Customers and 5-Star Ratings Presenter: George Hedley – HardHat Presentations	
60 mins	Design Build – The Future Is Here Presenter: Paul Wheaton – McCormick Systems	
60 mins	Help Wanted: Recruit and Retain Your Future! Presenter: Jon Fitch – Milwaukee Tool	
60 mins	The Price Is Right Presenter: Michael Brown – TradePEERS	

Thursday, October 26

9:15 am – 10:15 am

60 mins	A 360° Look at BIM Presenter: Josh Bone – JBKnowledge	
60 mins	Have You Been Grounded Lately? Presenter: Phil Simmons – Cengage	
60 mins	10 Tactics to Mastering Your Web Presence Presenter: Dresden Farrand – IEC National	

Thursday, October 26

10:30 am – 11:30 am

60 mins	Great Idea Swap for Electrical Contractors Facilitator: Mike Kallmeyer – Ace Electric, Inc.	
60 mins	Build, Retain & Find Talented Employees Presenter: George Hedley – HardHat Presentations	

60 mins	Compliance, Fringe, and Employee Benefits Presenter: Nat Peniston – Fringe Benefit Group	
60 mins	Navigating Changes in the 2017 NEC for Residential Facilities Presenter: Phil Simmons – Cengage	

Friday, October 27

1:15 pm – 2:15 pm

60 mins	Work Breakdown Structure: A Project Roadmap Presenter: Phil Nimmo and Sonja Daneshgari – MCA, Inc.	
60 mins	Winning the War for Talent Presenter: Stephen Coughran – The Coltivar Group	
60 mins	Communication, Marketing, and Collaboration – Connection With Gen Y and Z Presenter: Lowell Aplebaum – Next Connection	
60 mins	Falling for Safety All Over Again Presenter: John Crawmer – Pinnacol Assurance	

Friday, October 27

2:30 pm – 4:00 pm

90 mins	Membership Myth Busters Presenter: Lowell Aplebaum – Next Connection	
90 mins	Best Practices for Electrical Contractors Panelists: Dean Kredit – K2 Electric, Jason Sharpe – Namaste Solar, Pete Farreny – Weifield Group Contracting	
90 mins	Getting to the Heart of Customer Relationships Presenter: Jeff Korhan – True Nature, Inc.	
90 mins	The Red Flags of Problem Projects Presenter: David Cook – Autry, Hall & Cook, LLP	

Friday, October 27

4:15 pm – 5:15 pm

60 mins	Seize New Opportunities With Existing Customers by Recognizing the “Next Big Things!” Presenter: Steve Killius – Legrand North America	
60 mins	Innovative Strategy for Future-Focused Business Presenter: Steve Coughran – The Coltivar Group	
60 mins	Why Should I Join an IEC Forum? Facilitator: Tim Welsh – IEC National	
60 mins	Untapped: Opportunities in Low Voltage Presenter: Merton Bunker – Merton Bunker & Associates	